

Code of Ethics: Members shall constantly seek to provide better values so that an even greater share of our people may enjoy the benefits of home ownership; strive to develop the efficiency of the Home Building Industry to the end that labor may receive its just and proper reward; at all times contribute their knowledge in home building to the best interest of those they serve; deal fairly with their employees, subcontractors and suppliers; not obtain any business by means of fraudulent statement or by use of implications unwarranted by fact of reasonable probability; comply both in spirit and letter with rules and regulations prescribed by law and government agencies for the health, safety and progress of the community; be alert to examine proposed or enacted state and local legislation detrimental to social, economic and political progress; not perform, or cause to be performed any act which would tend to reflect on, or bring into disrepute any part of the Home Building Industry; and strive to support association members and local businesses when prices and services are comparable.

Annual Membership Dues:

Builders/Developers	<input type="checkbox"/>	\$430	<input type="checkbox"/>
1-5 Homes	<input type="checkbox"/>	\$530	<input type="checkbox"/>
6+ Homes	<input type="checkbox"/>		
Associates/Sub-Contractors/Suppliers	<input type="checkbox"/>	\$330	<input type="checkbox"/>
Without Employees	<input type="checkbox"/>	\$400	<input type="checkbox"/>
With Employees	<input type="checkbox"/>		

By signing this application, I agree to conform to the By-Laws and Code of Ethics of the Home Builders Association of Josephine County. In the event of termination of membership, I agree to immediately discontinue use of the Association's logo and member benefits in any form.

Signed: _____ Date: _____ Sponsor/Referred By: _____

IMPORTANT NOTICE: Dues to HBAJC are not deductible as charitable contributions for federal income tax purposes. However, dues payments may be deductible as ordinary and necessary business expenses, subject to exclusion for lobbying activity. Because a portion of your dues is used for lobbying by the National Association of Home Builders and HBAJC, \$23.80 is not deductible for income tax purposes. February 2004


Should You Join the Home Builders Association?

If you answer "yes" to one or more of the following, the answer is definitely YES!

Is your profession one of the following?

- Home Builder
- Multi Family Builder
- Light Commercial Builder
- Remodeler
- Developer
- Trade Subcontractor
- Building Materials Subcontractor
- Realtor
- Mortgage Lender
- Architect/Designer
- Engineer
- Associate/Professional
- Any business that benefits from a strong, thriving housing industry


HBAJC is a member-owned organization founded in 1956 to ensure a healthy future for the building industry in Josephine County.



Your Membership in the Home Builders Association of Josephine County...

- Will strengthen your voice in government, locally, statewide and nationally.
- Will put professional lobbyists to work for you on a national, state and local level, protecting and promoting your interests.
- Will allow you to remain informed on legislative and regulatory issues that affect your business.
- Will grow your business through quality networking opportunities.
- Will give you professional support and knowledge from those who "have been there".
- Will increase your sales opportunities through events like the Home Show the Tour of Homes, and referrals from other members.
- Will allow you to save money through discounts on worker's compensation insurance, advertising, office supplies, computer purchases, gasoline and building materials.
- Will allow you the peace of mind of providing health insurance for you and your employees.
- Will give you marketing and advertising opportunities such as co-op newspaper ads, membership directory and website listings and more.

www.homebuildersofjoco.com
 Tel: 541-479-1311 • Fax: 541-476-6619
 Email: hba@homebuildersofjoco.com
 223 NE 'B' St., Suite B • Grants Pass, OR 97526



Membership Benefits & Application

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Build a Better Community*

Since 1956

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Firm Name: _____ Contact: _____ Phone: _____

Address: _____ City: _____ Zip: _____ Fax: _____

Cell: _____ Email: _____ Web: _____

Type of Business: _____

References (preferably members): 1. _____ 2. _____ 3. _____

Enter your Directory classification: 1. _____ 2. _____ 3. _____

For Office Use Only: _____ Welcome Letter _____ New Member Coupons _____ Directory _____ Website _____ ACT

Please Complete the Reverse Side of This Application

Value-Added Benefits

- Worker's Compensation discount for qualified members
- Group Health Insurance Plan
- New Member Coupons

Three Memberships in One

Membership with the Home Builders Association of Josephine County (HBAJC) includes membership in the National Association of Home Builders (NAHB) and the Oregon Building Industry Association (OBIA).

HBAJC – (541) 479-1311
www.homebuildersofjoco.com

NAHB – (800) 368-5242
www.nahb.com

Located in Washington DC, NAHB is a 215,000 member association providing you with access to experts on a variety of industry-related issues. Free legal advice, extensive library, national seminars, conferences and forecasts.

OBIA – (503) 378-9066
www.obia.net

Located in Salem, OBIA provides an active legislative lobbying program, serves as a liaison with Oregon and Federal Agencies and disseminates information to local associations.



Education

Knowledge is Power!

Seminars, workshops and tradeshow on industry-related topics:

- Oregon Construction Contractor's Board Licensing Education in a Home Study Format
- Building Codes Updates
- Safety Meeting Material
- Access to legal, building and land use advice

Marketing/Advertising

- Website, Mailing Labels, Membership Directory
- Tour of Homes (Spring & Fall)
- Member-only advertising rates in the HBAJC newsletter
- Sponsorship of events/programs to gain recognition for your company
- Co-op advertising in the Daily Courier

Public Relations

Along with OBIA and NAHB, HBAJC has an on-going public relations program to promote affordability, balance and choice. We donate labor, materials and cash to support Oregon charities. We also offer college scholarships to worthy Josephine County high school graduates.

Business Contacts

To network and build your business, attend:

- General Membership Dinner Meetings
- City and County Issues Meetings
- Committee Participation
- Annual Home Show
- Tour of Homes (Spring & Fall)
- Special Events
- NAHB Annual Convention & Trade Show
- OBIA Annual Trade Show & Conference

Publications

Included with your membership...

- Membership Directory
- Monthly HBAJC Newsletter
- National Building News (NAHB)
- Builder Magazine (NAHB) - *Builders Only*
- Oregon Builder, OBIA Magazine
- Website, Mailing Labels, Directory

Government Affairs

At the State Legislature, in Congress, at city halls and county courthouses throughout Southern Oregon HBAJC, OBIA and NAHB have proven time and again that a well-organized trade association can have an impact on government regulation. We strive to work with and track local government agencies and to organize plans to combat restrictive and unreasonable ordinances and fees.